

## ONE TO FOUR FAMILY RESIDENTIAL CONTRACT (RESALE) ALL CASH, ASSUMPTION, THIRD PARTY CONVENTIONAL OR SELLER FINANCING

NOTICE: Not For Use For Condominium Transactions

#### 1. PARTIES:

\_ (Seller) (Buyer)

agrees to sell and convey to and Buyer agrees to buy from Seller the property described below.

#### 2. PROPERTY: Lot \_\_\_\_\_\_, Block \_\_\_\_\_, \_\_\_\_

Addition, City of \_\_\_\_\_\_, \_\_\_\_County, Texas, known as

(Address/Zip Code), or as described on attached exhibit, together with the following items, if any: curtains and rods, draperies and rods, valances, blinds, window shades, screens, shutters, awnings, wall-to-wall carpeting, mirrors fixed in place, ceiling fans, attic fans, mail boxes, television antennas and satellite dish system with controls and equipment, permanently installed heating and air-conditioning units, window air-conditioning units, built-in security and fire detection equipment, plumbing and lighting fixtures including chandeliers, water softener, stove, built-in kitchen equipment, garage door openers with controls, built-in cleaning equipment, all swimming pool equipment and maintenance accessories, shrubbery, landscaping, permanently installed outdoor cooking equipment, built-in fireplace screens, artificial fireplace logs and all other property owned by Seller and attached to the above described real property except the following property which is not included:

All property sold by this contract is called the "Property." The Property D is D is not subject to mandatory membership in an owners' association. The TREC Addendum For Property Subject To Mandatory Membership In An Owners' Association  $\Box$  is  $\Box$  is not attached.

**NOTICE TO BUYER:** If the Property is subject to mandatory membership in an owners' association, Seller notifies Buyer under §5.012, Texas Property Code, that, as a purchaser of property in the residential community in which the Property is located, you are obligated to be a member of an owners' association. Restrictive covenants governing the use and occupancy of the Property and a dedicatory instrument governing the establishment, maintenance, and operation of this residential community have been or will be recorded in the Real Property Records of the county in which the Property is located. Copies of the restrictive covenants and dedicatory instrument may be obtained from the county clerk. You are obligated to pay assessments to the owners' association. The amount of the assessments is subject to change. Your failure to pay the assessments could result in a lien on and the foreclosure of the Property.

## 3. SALES PRICE:

A. Cash portion of Sales Price payable by Buyer at closing	\$
B. Sum of all financing described below	
(excluding any private mortgage insurance [PMI] premium)	\$
C. Sales Price (Sum of A and B)	\$

4. FINANCING: Within days after the effective date of this contract Buyer shall apply for all third party financing or noteholder's approval of any assumption and make every reasonable effort to obtain financing or assumption approval. Financing or assumption approval will be deemed to have been obtained when the lender determines that Buyer has satisfied all of lender's financial requirements (those items relating to Buyer's net worth, income and creditworthiness). If financing (including any financed PMI premium) or assumption approval is not obtained within days after the effective One to Four Family Residential Contract Concerning

(Address of Property)

date hereof, this contract will terminate and the earnest money will be refunded to Buyer. Each note to be executed hereunder must be secured by vendor's and deed of trust liens.

The portion of Sales Price not payable in cash will be paid as follows: (Check applicable boxes below) □ A. THIRD PARTY FINANCING:

- (1) This contract is subject to approval for Buyer of a third party first mortgage loan having a loan-to-value ratio not to exceed % as established by such third party (excluding any financed PMI premium), due in full in \_\_\_\_\_ year(s), with interest not to exceed \_\_\_\_\_ % per annum for the first \_\_\_\_\_ year(s) of the loan. The loan will be **Q** with **Q** without PMI.
- (2) This contract is subject to approval for Buyer of a third party second mortgage loan having a loan-to-value ratio not to exceed \_\_\_\_\_ % as established by such third party (excluding any financed PMI premium), due in full in \_\_\_\_\_ year(s), with interest not to exceed \_\_\_\_\_\_% per annum for the first \_\_\_\_\_ year(s) of the loan. The loan will be with without PMI.
- B. TEXAS VETERANS' HOUSING ASSISTANCE PROGRAM LOAN: This contract is subject to approval for Buyer of a Texas Veterans' Housing Assistance Program Loan (the Program Loan) of \$ for a period of at least years at the interest rate established by the Texas Veterans' Land Board at the time of closing.
- C. SELLER FINANCING: A promissory note from Buyer to Seller of \$, bearing % interest per annum, secured by vendor's and deed of trust liens, in accordance with the terms and conditions set forth in the attached TREC Seller Financing Addendum. If an owner policy of title insurance is furnished, Buyer shall furnish Seller with a mortgagee policy of title insurance.

## D. ASSUMPTION:

(1) Buyer shall assume the unpaid principal balance of a first lien promissory note pavable to

which unpaid balance at closing will be \$\_\_\_\_\_. The total current monthly payment including principal, interest and any reserve deposits is \$ Buyer's initial payment will be the first payment due after closing.

(2) Buyer shall assume the unpaid principal balance of a second lien promissory note payable to

which unpaid balance at closing will be \$\_\_\_\_\_. The total current monthly payment including principal, interest and any reserve deposits is \$ Buyer's initial payment will be the first payment due after closing.

Buyer's assumption of an existing note includes all obligations imposed by the deed of trust securing the note.

If the unpaid principal balance(s) of any assumed loan(s) as of the Closing Date varies from the loan balance(s) stated above, the  $\Box$  cash payable at closing  $\Box$  Sales Price will be adjusted by the amount of any variance; provided, if the total principal balance of all assumed loans varies in an amount greater than \$350.00 at closing, either party may terminate this contract and the earnest money will be refunded to Buyer unless the other party elects to eliminate the excess in the variance by an appropriate adjustment at closing. If the noteholder requires (a) payment of an assumption fee in excess of \$ \_\_\_\_\_in D(1) above or \$ \_\_\_\_ in D(2) above and Seller declines to pay such excess, or (b) an increase in the interest rate to more than \_\_\_\_\_% in D(1) above, or \_\_\_\_\_% in D(2) above, or (c) any other modification of the loan documents, Buyer may terminate this contract and the earnest money will be refunded to Buyer. A vendor's lien and deed of trust to secure assumption will be required which shall automatically be released on execution and delivery of a release by noteholder. If Seller is released from liability on any assumed note, the vendor's lien and deed of trust to secure assumption will not be required.

One to Four Family Residential Contract Concerning Page Three 11-8-99 (Address of Property) **NOTICE TO BUYER:** The monthly payments, interest rates or other terms of some loans may be adjusted by the lender at or after closing. If you are concerned about the possibility of future adjustments, do not sign the contract without examining the notes and deeds of trust. **NOTICE TO SELLER:** Your liability to pay the note assumed by Buyer will continue unless you obtain a release of liability from the lender. If you are concerned about future liability, you should use the TREC Release of Liability Addendum. E. CREDIT APPROVAL ON ASSUMPTION OR SELLER FINANCING: Within days after the effective date of this contract, Buyer shall deliver to Seller D credit report D verification of employment, including salary u verification of funds on deposit in financial institutions u current financial statement to establish Buyer's creditworthiness for assumption approval or seller financing and 🗖 If Buyer's documentation is not delivered within the specified time, Seller may terminate this contract by notice to Buyer within 7 days after expiration of the time for delivery, and the earnest money will be paid to Seller. If this contract is not so terminated, Seller will be deemed to have accepted Buyer's credit. If the documentation is timely delivered, and Seller determines in Seller's sole discretion that Buyer's credit is unacceptable. Seller may terminate this contract by notice to Buyer within 7 days after expiration of the time for delivery and the earnest money will be refunded to Buyer. If Seller does not so terminate this contract, Seller will be deemed to have accepted Buyer's credit. Buyer hereby authorizes any credit reporting agency to furnish to Seller at Buyer's sole expense copies of Buyer's credit reports. 5. EARNEST MONEY: Buyer shall deposit \$\_\_\_\_\_ as earnest money with \_\_\_\_\_ Address), as escrow agent, upon execution of this contract by both parties. Additional earnest money of \$\_\_\_\_\_ must be deposited by Buyer with escrow agent on or before . If Buyer fails to deposit the earnest money as required by this contract, Buyer will be in default. 6. TITLE POLICY AND SURVEY: A. TITLE POLICY: Seller shall furnish to Buyer at Seller's Buyer's expense an owner policy of title insurance (the Title Policy) issued by (the Title Company) in the amount of the Sales Price, dated at or after closing, insuring Buyer against loss under the provisions of the Title Policy, subject to the promulgated exclusions (including existing building and zoning ordinances) and the following exceptions: (1) Restrictive covenants common to the platted subdivision in which the Property is located. (2) The standard printed exception for standby fees, taxes and assessments. (3) Liens created as part of the financing described in Paragraph 4. (4) Utility easements created by the dedication deed or plat of the subdivision in which the Property is located. (5) Reservations or exceptions otherwise permitted by this contract or as may be approved by Buver in writing. (6) The standard printed exception as to discrepancies, conflicts, shortages in area or boundary lines, encroachments or protrusions, or overlapping improvements. (7) The standard printed exception as to marital rights. (8) The standard printed exception as to waters, tidelands, beaches, streams, and related matters. Within 20 days after the Title Company receives a copy of this contract. Seller shall furnish to Buyer a commitment for title insurance (the Commitment) and, at Buyer's expense, legible copies of restrictive covenants and documents evidencing exceptions in the Commitment other than the

(Address of Property)

standard printed exceptions. Seller authorizes the Title Company to mail or hand deliver the Commitment and related documents to Buyer at Buyer's address shown below. If the Commitment is not delivered to Buyer within the specified time, the time for delivery will be automatically extended up to 15 days. Buyer will have 7 days after the receipt of the Commitment to object in writing to matters disclosed in the Commitment.

- B. SURVEY: (Check one box only)
  - □ (1) Within \_\_\_\_\_ days after Buyer's receipt of a survey furnished to a third-party lender at □ Seller's □ Buyer's expense, Buyer may object in writing to any matter shown on the survey which constitutes a defect or encumbrance to title.
  - Q (2) Within \_\_\_\_\_ days after the effective date of this contract, Buyer may object in writing to any matter which constitutes a defect or encumbrance to title shown on a survey obtained by Buyer at Buyer's expense.

The survey must be made by a Registered Professional Land Surveyor acceptable to the Title Company and any lender. Utility easements created by the dedication deed and plat of the subdivision in which the Property is located will not be a basis for objection.

Buyer may object to existing building and zoning ordinances, items 6A(1) through (8) above and matters shown on the survey if Buyer determines that any such ordinance, items or matters prohibits the following use or activity:

Buyer's failure to object under Paragraph 6A or 6B within the time allowed will constitute a waiver of Buyer's right to object; except that the requirements in Schedule C of the Commitment will not be deemed to have been waived. Seller shall cure the timely objections of Buyer or any third party lender within 15 days from the date Seller receives the objections and the Closing Date will be extended as necessary. If objections are not cured by the extended Closing Date, this contract will terminate and the earnest money will be refunded to Buyer unless Buyer elects to waive the objections.

## NOTICE TO SELLER AND BUYER:

- (1) Broker advises Buyer to have an abstract of title covering the Property examined by an attorney of Buyer's selection, or Buyer should be furnished with or obtain a Title Policy. If a Title Policy is furnished, the Commitment should be promptly reviewed by an attorney of Buyer's choice due to the time limitations on Buyer's right to object.
- (2) If the Property is situated in a utility or other statutorily created district providing water, sewer, drainage, or flood control facilities and services, Chapter 49 of the Texas Water Code requires Seller to deliver and Buyer to sign the statutory notice relating to the tax rate, bonded indebtedness, or standby fee of the district prior to final execution of this contract.
- (3) If the Property abuts the tidally influenced waters of the state, Section 33.135, Texas Natural Resources Code, requires a notice regarding coastal area property to be included in the contract. An addendum either promulgated by TREC or required by the parties should be used.
- (4) Buyer is advised that the presence of wetlands, toxic substances, including asbestos and wastes or other environmental hazards or the presence of a threatened or endangered species or its habitat may affect Buyer's intended use of the Property. If Buyer is concerned about these matters, an addendum either promulgated by TREC or required by the parties should be used.
- (5) If the Property is located outside the limits of a municipality, Seller notifies Buyer under §5.011, Texas Property Code, that the Property may now or later be included in the extraterritorial jurisdiction of a municipality and may now or later be subject to annexation by the municipality. Each municipality maintains a map that depicts its boundaries and extraterritorial jurisdiction. To determine if the Property is located within a municipality's extraterritorial jurisdiction or is likely to be located within a municipality's extraterritorial jurisdiction, contact all municipalities located in the general proximity of the Property for further information.
- (6) Unless expressly prohibited in writing by the parties, Seller may continue to show the Property for sale and to receive, negotiate and accept back up offers.

(Address of Property)

(7) Any residential service contract that is purchased in connection with this transaction should be reviewed for the scope of coverage, exclusions and limitations. The purchase of a residential service contract is optional. Similar coverage may be purchased from various companies authorized to do business in Texas.

## 7. PROPERTY CONDITION:

- A. INSPECTIONS, ACCESS AND UTILITIES: Buyer may have the Property inspected by an inspector selected by Buyer, licensed by TREC or otherwise permitted by law to make such inspections. Seller shall permit access to the Property at reasonable times for inspection, repairs and treatment and for reinspection after repairs and treatment have been completed. Seller shall pay for turning on utilities for inspection and reinspection.
- B. SELLER'S DISCLOSURE NOTICE PURSUANT TO SECTION 5.008, TEXAS PROPERTY CODE (Notice) (check one box only):
  - (1) Buyer has received the Notice.
  - (2) Buyer has not received the Notice. Within \_\_\_\_\_ days after the effective date of this contract, Seller shall deliver the Notice to Buyer. If Buyer does not receive the Notice. Buver may terminate this contract at any time prior to the closing. If Seller delivers the Notice, Buyer may terminate this contract for any reason within 7 days after Buyer receives the Notice or prior to the closing, whichever first occurs.
  - (3) The Texas Property Code does not require this Seller to furnish the Notice.
- C. SELLER'S DISCLOSURE OF LEAD-BASED PAINT AND LEAD-BASED PAINT HAZARDS is required by Federal law for a residential dwelling constructed prior to 1978. An addendum providing such disclosure  $\Box$  is  $\Box$  is not attached.
- D. ACCEPTANCE OF PROPERTY CONDITION: (check one box only):
  - (1) In addition to any earnest money deposited with escrow agent, Buyer has paid Seller \$ (the "Option Fee") for the unrestricted right to terminate this contract by giving notice of termination to Seller within \_\_\_\_\_ days after the effective date of this contract. If Buyer gives notice of termination within the time specified, the Option Fee will not be refunded, however, any earnest money will be refunded to Buyer. If Buyer does not give notice of termination within the time specified, Buyer will be deemed to have accepted the Property in its current condition and the Option Fee  $\Box$  will  $\Box$  will not be credited to the Sales Price at closing.
  - (2) Buyer accepts the Property in its present condition; provided Seller, at Seller's expense, shall complete the following repairs and treatment:
- E. LENDER REQUIRED REPAIRS AND TREATMENTS (REPAIRS): Unless otherwise agreed in writing, neither party is obligated to pay for lender required repairs or treatments for wood destroying insects. If the cost of lender required repairs exceeds 5% of the Sales Price, Buyer may terminate this contract.
- F. COMPLETION OF REPAIRS AND TREATMENT. Unless otherwise agreed by the parties in writing, Seller shall complete all agreed repairs and treatment prior to the Closing Date. Repairs and treatments must be performed by persons who regularly provide such repairs or treatments. At Buver's election, any transferable warranties received by Seller with respect to the repairs will be transferred to Buyer at Buyer's expense. If Seller fails to complete any agreed repairs and treatment prior to the Closing Date, Buyer may do so and the Closing Date will be extended up to 15 days, if necessary, to complete repairs and treatment or treatments for wood destroying insects.
- 8. BROKERS' FEES: All obligations of the parties for payment of brokers' fees are contained in separate written agreements.

One to Four Family Residential Contract Concerning

#### **9. CLOSING:** The closing of the sale will be on or before

or within 7 days after objections to matters disclosed in the Commitment or by the survey have been cured, whichever date is later (the Closing Date). If financing or assumption approval has been obtained pursuant to Paragraph 4, the Closing Date will be extended up to 15 days if necessary to comply with lender's closing requirements (for example, appraisal, survey, insurance policies, lender-required repairs, closing documents). If either party fails to close this sale by the Closing Date, the non-defaulting party will be entitled to exercise the remedies contained in Paragraph 15. At closing Seller shall furnish tax statements or certificates showing no delinguent taxes and a general warranty deed conveying good and indefeasible title showing no additional exceptions to those permitted in Paragraph 6.

#### 10. POSSESSION: Seller shall deliver possession of the Property to Buyer on \_

in its present or required repaired condition, ordinary wear and tear excepted. Any possession by Buyer prior to closing or by Seller after closing which is not authorized by a temporary lease form promulgated by TREC or required by the parties will establish a tenancy at sufferance relationship between the parties. Consult your insurance agent prior to change of ownership or possession as insurance coverage may be limited or terminated. The absence of a written lease or appropriate insurance coverage may expose the parties to economic loss.

11. SPECIAL PROVISIONS: (Insert only factual statements and business details applicable to this sale. TREC rules prohibit licensees from adding factual statements or business details for which a contract addendum, lease or other form has been promulgated by TREC for mandatory use.)

#### 12. SETTLEMENT AND OTHER EXPENSES:

- The following expenses must be paid at or prior to closing: Α.
  - (1) Appraisal fees will be paid by
  - (2) The total of loan discount fees (including any Texas Veterans' Housing Assistance Program Participation Fee) may not exceed % of the loan of which Seller shall pay \_\_\_\_\_\_ and Buyer shall pay the remainder. The total of any buydown fees may not exceed which will be paid by
  - (3) Seller's Expenses: Releases of existing liens, including prepayment penalties and recording fees; release of Seller's loan liability; tax statements or certificates; preparation of deed; onehalf of escrow fee; and other expenses stipulated to be paid by Seller under other provisions of this contract.
  - (4) Buyer's Expenses: Loan application, origination and commitment fees; loan assumption costs; preparation and recording of deed of trust to secure assumption; lender required expenses

Initialed for identification by Buyer\_\_\_\_\_ and Seller\_\_\_\_\_

(Address of Property)

incident to new loans, including PMI premium, preparation of loan documents, loan related inspection fee, recording fees, tax service and research fees, warehouse or underwriting fees, copies of restrictions and easements, amortization schedule, premiums for mortgagee title policies and endorsements required by lender, credit reports, photos; required premiums for flood and hazard insurance; required reserve deposit for insurance premiums and ad valorem taxes; interest on all monthly installment notes from date of disbursements to one month prior to dates of first monthly payments; customary Program Loan costs for Buyer; one-half of escrow fee; and other expenses stipulated to be paid by Buyer under other provisions of this contract.

- B. If any expense exceeds an amount expressly stated in this contract for such expense to be paid by a party, that party may terminate this contract unless the other party agrees to pay such excess. In no event will Buyer pay charges and fees expressly prohibited by the Texas Veterans' Housing Assistance Program or other governmental loan program regulations.
- **13. PRORATIONS**: Taxes for the current year, interest, maintenance fees, assessments, dues and rents will be prorated through the Closing Date. If taxes for the current year vary from the amount prorated at closing, the parties shall adjust the prorations when tax statements for the current year are available. *If a loan is assumed* and the lender maintains an escrow account, the escrow account must be transferred to Buyer without any deficiency. Buyer shall reimburse Seller for the amount in the transferred account. Buyer shall pay the premium for a new insurance policy. If taxes are not paid at or prior to closing, Buyer will be obligated to pay taxes for the current year.
- 14. CASUALTY LOSS: If any part of the Property is damaged or destroyed by fire or other casualty loss after the effective date of the contract, Seller shall restore the Property to its previous condition as soon as reasonably possible, but in any event by the Closing Date. If Seller fails to do so due to factors beyond Seller's control, Buyer may either (a) terminate this contract and the earnest money will be refunded to Buyer (b) extend the time for performance up to 15 days and the Closing Date will be extended as necessary or (c) accept the Property in its damaged condition and accept an assignment of insurance proceeds. Seller's obligations under this paragraph are independent of any obligations of Seller under Paragraph 7.
- **15. DEFAULT:** If Buyer fails to comply with this contract, Buyer will be in default, and Seller may either (a) enforce specific performance, seek such other relief as may be provided by law, or both, or (b) terminate this contract and receive the earnest money as liquidated damages, thereby releasing both parties from this contract. If, due to factors beyond Seller's control, Seller fails within the time allowed to make any non-casualty repairs or deliver the Commitment, Buyer may either (a) extend the time for performance up to 15 days and the Closing Date will be extended as necessary or (b) terminate this contract as the sole remedy and receive the earnest money. If Seller fails to comply with this contract for any other reason, Seller will be in default and Buyer may either (a) enforce specific performance, seek such other relief as may be provided by law, or both, or (b) terminate this contract and receive the earnest money. If Seller fails to comply with this contract for any other reason, Seller will be in default and Buyer may either (a) enforce specific performance, seek such other relief as may be provided by law, or both, or (b) terminate this contract and receive the earnest money, thereby releasing both parties from this contract.
- **16. DISPUTE RESOLUTION:** It is the policy of the State of Texas to encourage the peaceable resolution of disputes through alternative dispute resolution procedures. The parties are encouraged to use an addendum approved by TREC to submit to mediation disputes which cannot be resolved in good faith through informal discussion.
- 17. ATTORNEY'S FEES: The prevailing party in any legal proceeding brought under or with respect to the transaction described in this contract is entitled to recover from the non-prevailing party all costs of such proceeding and reasonable attorney's fees.

Initialed for identification by Buyer\_\_\_\_\_ and Seller\_\_\_\_\_ O1A

One to Four Family Residential Contract Concerning\_

(Address of Property)

- **18. ESCROW:** The earnest money is deposited with escrow agent with the understanding that escrow agent is not (a) a party to this contract and does not have any liability for the performance or nonperformance of any party to this contract, (b) liable for interest on the earnest money and (c) liable for any loss of earnest money caused by the failure of any financial institution in which the earnest money has been deposited unless the financial institution is acting as escrow agent. At closing, the earnest money must be applied first to any cash down payment, then to Buyer's closing costs and any excess refunded to Buyer. If both parties make written demand for the earnest money, escrow agent may require payment of unpaid expenses incurred on behalf of the parties and a written release of liability of escrow agent from all parties. If one party makes written demand for the earnest money, escrow agent shall give notice of the demand by providing to the other party a copy of the demand. If escrow agent does not receive written objection to the demand from the other party within 30 days after notice to the other party, escrow agent may disburse the earnest money to the party making demand reduced by the amount of unpaid expenses incurred on behalf of the party receiving the earnest money and escrow agent may pay the same to the creditors. If escrow agent complies with the provisions of this paragraph, each party hereby releases escrow agent from all adverse claims related to the disbursal of the earnest money. Escrow agent's notice to the other party will be effective when deposited in the U.S. Mail, postage prepaid, certified mail, return receipt requested, addressed to the other party at such party's address shown below. Notice of objection to the demand will be deemed effective upon receipt by escrow agent.
- 19. REPRESENTATIONS: Seller represents that as of the Closing Date (a) there will be no liens, assessments, or security interests against the Property which will not be satisfied out of the sales proceeds unless securing payment of any loans assumed by Buyer and (b) assumed loans will not be in default. If any representation in this contract is untrue on the Closing Date, this contract may be terminated by Buyer and the earnest money will be refunded to Buyer. All representations contained in this contract will survive closing.
- 20. FEDERAL TAX REQUIREMENT: If Seller is a "foreign person," as defined by applicable law, or if Seller fails to deliver an affidavit that Seller is not a "foreign person," then Buyer shall withhold from the sales proceeds an amount sufficient to comply with applicable tax law and deliver the same to the Internal Revenue Service together with appropriate tax forms. IRS regulations require filing written reports if cash in excess of specified amounts is received in the transaction.
- **21. AGREEMENT OF PARTIES:** This contract contains the entire agreement of the parties and cannot be changed except by their written agreement. Addenda which are a part of this contract are (list):

	<b>CONSULT YOUR ATTORNEY:</b> Real estate licensees cannot give legal advice. This contract is intended to be legally binding. READ IT CAREFULLY. If you do not understand the effect of this contract, consult your attorney BEFORE signing.				
22.	intended to be legally binding. REA	D IT CAREFULLY. If you do not understa			
22.	intended to be legally binding. REA	D IT CAREFULLY. If you do not understa			

A. NOTICES: All notices from one party to the other must be in writing and are effective when mailed to hand-delivered at, or transmitted by facsimile machine as follows:     To Buyer at:         To Buyer at:         To Seller at:         To lephone:()	One to Four Family Residential Contract Concerning		(Address of Proper		line 11-8-9	
hand-delivered at, or transmitted by facsimile machine as follows:         To Buyer at:       To Seller at:	3 NOTICES: All notices from one party to	the other mus	· ·		nailed to	
Telephone:						
Facsimile:	To Buyer at:	То	To Seller at:			
Facsimile:						
Facsimile:()						
Facsimile:						
Facsimile:						
XECUTED theday of	Telephone:()	Te	lephone:()			
ILL IN THE DATE OF FINAL ACCEPTANCE.)         Buyer       Seller         Suyer       Seller         The form of this contract has been approved by the Texas Real Estate Commission. TREC forms are intended for use only by trained real testate locases. No representation is made as to the legal validity or adequacy of any provision in any specific transactions. It is not suitable tor complex transactions. Texas Real Estate Commission. P.O. Box 12188, Austin, TX 78711-2188, 1-800-250-8732 or (512) 459-6644 (http://www.trc.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker has agreed to pay Other Broker       of the total sales price when Listing Broker's fee at closing.         Other Broker       License No.       Listing Broker Inform Listing Broker's tee at closing.         Other Broker       License No.       Listing Broker and Buyer as an intermediary         Beyler only as Buyer's agent       Beller and Buyer as an intermediary         Buyer only as Buyer's agent       Selling Associate       Telephone         Associate       Telephone       Facsimile       Telephone         RECEIPT       Earnest Money in the form of is acknowledged.						
Buyer       Seller         Buyer       Seller         The form of this contract has been approved by the Texas Real Estate Commission. TREC forms are intended for use only by trained real establicences. No representation is made as to the legal validity or adequicacy of any provision in any specific transactions. It is not suitable for complex transactions. Texas Real Estate Commission. P.O. Box 12188. Austin, TX 78711-2188, 1-800-250-8732 or (512) 459-6544 (http://www.trec.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker has agreed to pay Other Broker       of the total sales price when Listing Broker's fee is received. Escrow Agent is authorized and directed to pay Other Broker from Listing Broker's fee at closing.         Ice is received. Escrow Agent is authorized and directed to pay Other Broker       License No.         Ice is received. Escrow Agent is authorized and directed to pay Other Broker       License No.         Ice is received. Escrow Agent is authorized and directed to pay Other Broker       License No.         Ice is received. Escrow Agent is authorized and directed to pay Other Broker       Seller and Buyer as an intermediary         Buyer only as Buyer's agent       Icense No.       Listing Associate         Telephone       Facsimile       Telephone         Associate       Telephone       Facsimile         ReceIPT       Earnest Money in the form of	XECUTED theday of		(THE E	FFECTIVE DATE). (BF	OKER:	
Buyer       Seller         The form of this contract has been approved by the Texas Real Estate Commission. TREC forms are intended for use only by trained real estate licensees. No representation is made as to the legal validity or adequacy of any provision in any specific transactions. It is not suitable for complex transactions. Texas Real Estate Commission. P.O. Box 12188, Austin, TX 78711-2188, 1-800-250-8732 or (612) 459-6544 (http://www.trec.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker has agreed to pay Other Broker of the total sales price when Listing Broker's fee at closing.         Other Broker       License No.         Is represents       Seller as Listing Broker's subagent       represents         Buyer only as Buyer's agent       represents       Seller and Buyer as an intermediary         Associate       Telephone       Seller address         Telephone       Facsimile       Telephone         Receipt of		()				
Buyer       Seller         The form of this contract has been approved by the Texas Real Estate Commission. TREC forms are intended for use only by trained real estate licensees. No representation is made as to the legal validity or adequacy of any provision in any specific transactions. It is not suitable for complex transactions. Texas Real Estate Commission. P.O. Box 12188, Austin, TX 78711-2188, 1-800-250-8732 or (612) 459-6544 (http://www.trec.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker has agreed to pay Other Broker of the total sales price when Listing Broker's fee at closing.         Other Broker       License No.         Is represents       Seller as Listing Broker's subagent       represents         Buyer only as Buyer's agent       represents       Seller and Buyer as an intermediary         Associate       Telephone       Seller address         Telephone       Facsimile       Telephone         Receipt of	Buver	Seller				
The form of this contract has been approved by the Texas Real Estate Commission. TREC forms are intended for use only by trained real estate licensees. No representation is made as to the legal validity or adequacy of any provision in any specific transactions. It is not suitable for complex transactions. Texas Real Estate Commission, P.O. Box 12188, Austin, TX 78711-2188, 1-800-250-8732 or (512) 459-6544 (http://www.trec.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker Information and generation of the total sales price when Listing Broker's fee is received. Escrow Agent is authorized and directed to pay Other Broker from Listing Broker's fee at closing.         Other Broker       License No.       Listing Broker is a spreed to pay Other Broker's subagent       of the total sales price when Listing Broker's fee at closing.         Other Broker       Seller as Listing Broker's subagent       represents       Seller and Buyer as an intermediary         Buyer only as Buyer's agent       Listing Associate       Telephone         Associate       Telephone       Selling Associate       Telephone         Broker Address       Broker Address       Broker Address       is acknowledged.         Broker Address       Date:		2001				
The form of this contract has been approved by the Texas Real Estate Commission. TREC forms are intended for use only by trained real estate licensees. No representation is made as to the legal validity or adequacy of any provision in any specific transactions. It is not suitable for complex transactions. Texas Real Estate Commission, P.O. Box 12188, Austin, TX 78711-2188, 1-800-250-8732 or (512) 459-6544 (http://www.trec.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker Information and generation of the total sales price when Listing Broker's fee is received. Escrow Agent is authorized and directed to pay Other Broker from Listing Broker's fee at closing.         Other Broker       License No.       Listing Broker is a spreed to pay Other Broker's subagent       of the total sales price when Listing Broker's fee at closing.         Other Broker       Seller as Listing Broker's subagent       represents       Seller and Buyer as an intermediary         Buyer only as Buyer's agent       Listing Associate       Telephone         Associate       Telephone       Selling Associate       Telephone         Broker Address       Broker Address       Broker Address       is acknowledged.         Broker Address       Date:	Suver	Soller				
estate licensees. No representation is made as to the legal validity or adequacy of any provision in any specific transactions. It is not suitable for complex transactions. Texas Real Estate Commission, P.O. Box 12188, Austin, TX 78711-2188, 1-800-250-8732 or (512) 459-6544 (http://www.trec.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker has agreed to pay Other Broker of the total sales price when Listing Broker's fee is received. Escrow Agent is authorized and directed to pay Other Broker from Listing Broker's fee at closing.         Other Broker       License No.         Listing Broker has agreed to pay Other Broker's subagent       of the total sales price when Listing Broker's listing Broker's sea at closing.         Other Broker       License No.       Listing Broker as an intermediary         Other Broker       Seller as Listing Broker's subagent       represents         Buyer only as Buyer's agent       Buyer only as Buyer's agent       Isting Associate         Telephone       Facsimile       Telephone         Broker Address       Broker Address       Broker Address         Telephone       Facsimile       Earnest Money in the form of						
for complex transactions. Texas Real Estate Commission, P.O. Box 12188, Austin, TX 78711-2188, 1-800-250-8732 or (512) 459-6544         (http://www.trec.state.tx.us)TREC NO. 20-4. This form replaces TREC NO. 20-3.         BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker has agreed to pay Other Broker of the total sales price when Listing Broker's fee at closing.         Other Broker of the total sales price when Listing Broker's fee at closing.         Other Broker License No.       Listing Broker from Listing Broker's fee at closing.         Other Broker License No.       Listing Broker as an intermediary Seller as Listing Broker's subagent Seller only as Buyer's agent Seller only as Buyer's agent Seller only as Buyer's agent Seller only as Seller's agent Seller only as Seller's agent Seller only as Seller's agent Seller Address	The form of this contract has been approved by the Texa	s Real Estate Comr al validity or adequa	hission. TREC form	s are intended for use only by trans any specific transactions. It is not	ained real	
BROKER INFORMATION AND RATIFICATION OF FEE         Listing Broker has agreed to pay Other Broker of the total sales price when Listing Broker's fee at closing.         Other Broker       of the total sales price when Listing Broker's fee at closing.         Other Broker       License No.         Isting Broker as Listing Broker's subagent       represents         Buyer only as Buyer's agent       Seller and Buyer as an intermediary         Listing Associate       Telephone         Associate       Telephone         Broker Address       Broker Address         Telephone       Facsimile         Receipt of □ Contract and □ \$       Earnest Money in the form of is acknowledged.         Escrow Agent:          By:          Address       Telephone: ()         Address       Telephone: ()	estate licensees. No representation is made as to the lega			any opeonie traneaetiene. It is no	ounable i	
Listing Broker has agreed to pay Other Brokerof the total sales price when Listing Broker's fee is received. Escrow Agent is authorized and directed to pay Other Broker from Listing Broker's fee at closing.          Other Broker       License No.       Listing Broker from Listing Broker's fee at closing.         Other Broker       License No.       Listing Broker from Listing Broker's fee at closing.         Other Broker       License No.       Listing Broker       License No.         represents       Seller as Listing Broker's subagent       represents       Seller and Buyer as an intermediary         Buyer only as Buyer's agent       Buyer only as Seller's agent       Listing Associate       Telephone         Associate       Telephone       Selling Associate       Telephone         Broker Address       Broker Address       Broker Address       Telephone         Telephone       Facsimile       Earnest Money in the form of	for complex transactions. Texas Real Estate Commission	on, P.O. Box 12188	, Austin, TX 78711-	2188, 1-800-250-8732 or (512)	459-6544	
Buyer only as Buyer's agent       Iseller only as Seller's agent         Listing Associate       Telephone         Associate       Telephone         Broker Address       Broker Address         Telephone       Facsimile         Telephone       Facsimile         Receipt of I Contract and I \$       Earnest Money in the form of is         Address       Date:	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT	PIO: Box 12188 Paces TREC NO. 2	Austin, TX 78711- 0-3.	OF FEE		
Buyer only as Buyer's agent       Seller only as Seller's agent         Listing Associate       Telephone         Associate       Telephone         Broker Address       Broker Address         Telephone       Facsimile         Telephone       Facsimile         Receipt of □ Contract and □ \$       Earnest Money in the form of         Address       Date:         Address       Telephone: ()         Address       Telephone: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire	rion AND F	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listir	<b>OF FEE</b> total sales price when Listing og Broker's fee at closing.	Broker's	
Associate     Telephone     Selling Associate     Telephone       Broker Address     Broker Address	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Lie	rion AND F ected to pay Other cense No. Listir	Austin, TX 78711- 0-3. ATIFICATION Broker from Listin g Broker	OF FEE total sales price when Listing og Broker's fee at closing. Lice	Broker's	
Broker Address Broker Address   Telephone Facsimile   Telephone Facsimile   Receipt of □ Contract and □ \$ Earnest Money in the form of is acknowledged.   Escrow Agent: Date:   By: Telephone:   Address Telephone:	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Live represents Seller as Listing Broker's subag	rion AND F ected to pay Other cense No. Listir	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listir g Broker sents Q Se	OF FEE total sales price when Listing ng Broker's fee at closing. Lice	Broker's	
Broker Address Broker Address   Telephone Facsimile   Telephone Facsimile   Receipt of □ Contract and □ \$ Earnest Money in the form of is acknowledged.   Escrow Agent: Date:   By: Telephone:   Address Telephone:	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Live represents Seller as Listing Broker's subag	rion AND F cted to pay Other cense No. Listingent represent	Austin, TX 78711- 0-3. ATIFICATION Broker from Listin g Broker sents Se Se	OF FEE total sales price when Listing by Broker's fee at closing. Lice eller and Buyer as an interme	Broker's nse No. diary	
Telephone       Facsimile       Facsimile         RECEIPT         Receipt of □ Contract and □ \$ Earnest Money in the form of is acknowledged.         Escrow Agent:       Date:,         By:          Address       Telephone: ()         Facsimile: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Live represents Seller as Listing Broker's subag	rion AND F cted to pay Other cense No. Listingent represent	Austin, TX 78711- 0-3. ATIFICATION Broker from Listin g Broker sents Se Se	OF FEE total sales price when Listing by Broker's fee at closing. Lice eller and Buyer as an interme	Broker's nse No. diary	
Telephone       Facsimile       Facsimile         RECEIPT         Receipt of □ Contract and □ \$ Earnest Money in the form of is acknowledged.         Escrow Agent:       Date:,         By:          Address       Telephone: ()         Facsimile: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Lie represents Seller as Listing Broker's subag Buyer only as Buyer's agent	rion AND F rion AND F rected to pay Other cense No. Listin jent repre	Austin, TX 78711- 0-3. ATIFICATION Broker from Listin g Broker g Broker sents Se Se g Associate	OF FEE total sales price when Listing og Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel	Broker's nse No. diary ephone	
RECEIPT         RECEIPT         Receipt of □ Contract and □ \$ Earnest Money in the form of is acknowledged.         Escrow Agent:       Date:,         By:          Address       Telephone: ()         Facsimile: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Line represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate	rion AND F rion AND F cense No. Listir gent repre Listir Felephone Sellin	Austin, TX 78711- 0-3. ATIFICATION Broker from Listin g Broker g Broker sents Se g Associate	OF FEE total sales price when Listing og Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel	Broker's nse No. diary ephone	
Receipt of □ Contract and □ \$ Earnest Money in the form of is acknowledged.   Escrow Agent: Date:,   By:   Address   Telephone: ()   Facsimile: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Line represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate	rion AND F rion AND F cense No. Listir gent repre Listir Felephone Sellin	Austin, TX 78711- 0-3. ATIFICATION Broker from Listin g Broker g Broker sents Se g Associate	OF FEE total sales price when Listing og Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel	Broker's nse No. diary ephone	
Receipt of □ Contract and □ \$ Earnest Money in the form of is acknowledged.   Escrow Agent: Date:,   By:   Address   Telephone: ()   Facsimile: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Line represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate	rion AND F rion AND F acted to pay Other cense No. Listin gent repre Listin Felephone Sellin Brok	Austin, TX 78711- 0-3. ATIFICATION G broker from Listin g Broker sents Se G Associate og Associate	OF FEE total sales price when Listing ig Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel	Broker's nse No. diary ephone	
acknowledged.         Escrow Agent:	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Line represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate	Facsimile Telep	Austin, TX 78711- 0-3. ATIFICATION G broker from Listin g Broker sents Se G Associate og Associate	OF FEE total sales price when Listing ig Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel	Broker's nse No. diary ephone	
By:            Address         Telephone: ()           Facsimile: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Live represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate Telephone	rion AND F rion AND F rion AND F rected to pay Other cense No. Listin gent repres Listin Felephone Sellin Brok Facsimile Tele	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listin g Broker sents Se g Associate og Associate er Address	OF FEE total sales price when Listing by Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel	Broker's nse No. diary ephone ephone	
Address Telephone: ()	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Live represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate Broker Address Telephone	rion AND F rion AND F rion AND F rected to pay Other cense No. Listin gent repres Listin Felephone Sellin Brok Facsimile Tele	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listin g Broker sents Se g Associate og Associate er Address	OF FEE total sales price when Listing by Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel	Broker's nse No. diary ephone ephone	
Address Facsimile: ( )	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Line represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate Broker Address Telephone Receipt of □ Contract and □ \$	on, P.O. Box 12188 places TREC NO. 2 FION AND F ected to pay Other cense No. Listir gent repre Listir Felephone Sellin Brok Facsimile Tele RECEIPT Earnest Money	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listin g Broker g Broker sents Se g Associate og Associate er Address ohone in the form of	OF FEE total sales price when Listing by Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel Fa	Broker's nse No. diary ephone ephone acsimile is	
Facsimile: ( )	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker fee is received. Escrow Agent is authorized and dire Other Broker Line represents Seller as Listing Broker's subag Buyer only as Buyer's agent Associate Broker Address Telephone Receipt of Contract and \$ acknowledged. Escrow Agent:	on, P.O. Box 12188 places TREC NO. 2 FION AND F ected to pay Other cense No. Listin gent repre Listin Felephone Sellin Brok Facsimile Tele RECEIPT Earnest Money Date	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listin g Broker g Broker sents Se g Associate og Associate er Address ohone in the form of	OF FEE total sales price when Listing by Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel Fa	Broker's nse No. diary ephone ephone acsimile is	
City         State         Zip	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker	In P.O. Box 12188 places TREC NO. 2 FION AND F Acted to pay Other cense No. Listin pent represent Listin Felephone Sellin Brok Facsimile Telep RECEIPT Earnest Money Date	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listin g Broker g Broker g Broker g Associate I Se g Associate of Address ohone in the form of; 	OF FEE total sales price when Listing ag Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel Fa	Broker's nse No. diary ephone ephone acsimile is	
	for complex transactions. Texas Real Estate Commission (http://www.trec.state.tx.us)TREC NO. 20-4. This form re BROKER INFORMAT Listing Broker has agreed to pay Other Broker	rion AND F rion AND F riced to pay Other recense No. Listingent represent Felephone Selling Facsimile Telep RECEIPT Earnest Money Date Telep	Austin, TX 78711- 0-3. ATIFICATION of the Broker from Listin g Broker g Broker g Broker g Associate g Associate ag Associate ag Associate ag Associate ag Associate bhone in the form of c:)	OF FEE total sales price when Listing g Broker's fee at closing. Lice eller and Buyer as an interme eller only as Seller's agent Tel Tel Fa	Broker's nse No. diary ephone ephone is	



William Bronchick's Powerful Training Library Will Show You <u>Real-Life</u> Formulas for Creating Wealth!

# **VOLUME 1: FLIPPING PROPERTIES - \$395.00**

Are you just getting started in real estate investing? Need more cash flow? Do you want to make CASH PROFIT now? This course is for anyone who wants to learn how to make IMMEDIATE CASH PROFIT in real estate. Even if you are a rank beginner, you can learn how to make money immediately in today's real estate market by flipping properties. Step-by-step details for analyzing deals, marketing to find motivated sellers and drafting purchase offers are laid out in an easy-to-understand format. Includes 214-page course book four video tapes, and six audio cassettes recorded at a live seminar, plus legal forms CD-ROM.

# **VOLUME II: BIGH PROFITS WITH LEASE/OPTIONS - \$395.00**

This all-day videotaped workshop walks you step-by-step through the mechanics of the lucrative world of lease/options. You will learn, step-by-step, the secrets of how to create instant monthly cash flow with little or no money invested, 7 creative strategies for profiting using leases & options, 10 tested ways to find lease/option properties (includes sample ads & flyers), the "sure-fire" telephone script that literally "weeds out" the unmotivated sellers, and the air-tight legal forms and strategies you need to protect yourself from disaster (including the "performance mortgage"). Updated 2002!

# **VOLUME III: ALTERNATIVE REAL ESTATE FINANCING - \$395.00**

This course gives you all of the advanced cutting-edge techniques for acquiring real estate in today's market with little or no cash, credit or personal liability. Covers the details of "subject to" transfers (including the "land trust assignment"), buying and selling on land contract, wraparounds, profiting from over-financed properties, discounting liens, subordination & substitution of collateral, foreclosure tricks and strategies, creative tax strategies for maximizing your profit, and much, much more! Includes CD-ROM with all of the latest forms, plus special bonus mortgage calculators in MS-Excel format.

# **VOLUME IV: SECRETS OF A REAL ESTATE LAWYER - \$395.00**

Are you drowning in the sea of paperwork involved in real estate transactions? Are you sick of sending your hard-earned cash on a oneway trip to your lawyer's office? Are you ready to start filling in the gaps and important legal issues that so-called "gurus" leave out of their courses? Are you interested in saving a fortune by doing some of the simple legal paperwork that real estate attorneys have had a monopoly on? If you answered "yes" to any of these questions, then you MUST have this course! "Secrets of a Real Estate Lawyer" will open your eyes to money-making possibilities you never imagined. Whether you are just getting started or are a 30-year real estate veteran, you'll acquire a wealth of information! Includes 4 video tapes, six audios and CD-ROM with state-specific real estate forms!

# **\*\*Make Sure to Ask for Special Discounts for the Entire Library\*\***

Customer Order Form		Telephone Orders: Toll Free 1-800-655-3632	
Name			— Fax Orders:
I E-mail	Daytime Phone		Toll Free 1-888-665-3742
Shipping Address			Internet Orders:
City	ST	Zip	www.legalwiz.com/books.htm
Enclosed is my check paya	ble to "Legalwiz Publications"		Mail Orders: Legalwiz Publications
I ☐ Please bill my MC/VISA		Ex	2620 S. Parker Rd #272 - Aurora, CO 80014